Flexing It®

TALENT DASHBOARD

Q1 FY 24



Key Trends in the Professional Gig Economy:April-June 2023

Continued growth in highquality consultant sign-ups; Up ~200% in past 6 quarters Steep 25% increase in demand for freelancers in Q1 FY24 over the last quarter, at a time when the traditional job market has plateaued and in fact, decreased in some sectors

~40% average growth in sign ups of women consultants over the past four quarters

In addition to the increase in demand for freelancers, there is a clear shift towards longer projects. ~50% of the projects lasted more than 6 months vs ~30% last quarter

Q1 Spotlight: Technology

On average, 15% of total projects are from the Technology sector over the past 4 quarters

High Supply matching high demand: 24% of new consultant sign-ups are from Technology over the past 4 quarters

Specialised skills like UI/UX, Information Security are driving demand in the Technology sector

Increasing need for Emerging Tech like AI, ML, AR/ VR, Robotics in new-age projects

Decoding Demand-Q1 Insights

The quarter saw a steep 25% increase in demand for freelancers over LQ at a time where the traditional job market has plateaued and in fact decreased in some sectors

50%

In addition to the increase in demand for freelancers, there is a clear shift towards longer projects. ~50% of the projects lasted more than 6 months vs ~30% last quarter



Decoding Demand-Q1 Insights

Top Skills in **Demand**

Information Technology (29%)

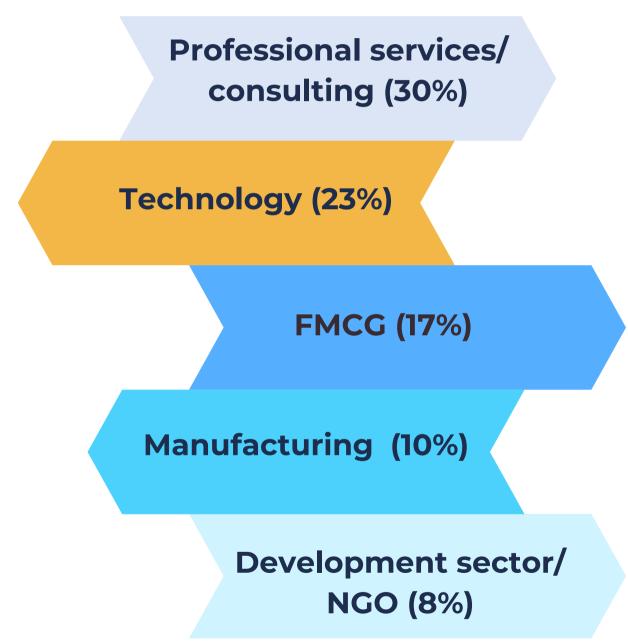
Strategy and Business Development (24%)

Marketing (10%)

Creative and Design Services (7%)

Human Resources (7%)

Top Industries Generating Demand



IT leads the in-demand skills, accounting for nearly 30% of the projects this quarter overtaking Strategy & Business Development, which has traditionally been the top-skill in demand

Q1 Talent Insights

Top Skills in Supply

Information Technology (20%)

Marketing (11%)

Strategy and Business
Development (9%)

Creative and Design Services (8%)

Human Resources (7%)

The consultant registrations have increased, nearly 200% in six quarters, from 2500 per quarter to over 9000 per quarter

Half of the consultants registering on the platform are under five years of experience in Q1 FY 24

Two-third of consultants registering on the platform opted freelancing for fulltime in Q1 FY 24 suggesting that freelancing is a growing career choice among individuals

Technology Skills in Demand

Technology, as a sector, accounts for 23% of projects this quarter, up from 15% in **Q4 FY23**

> Tech sector is hiring primarily for core roles

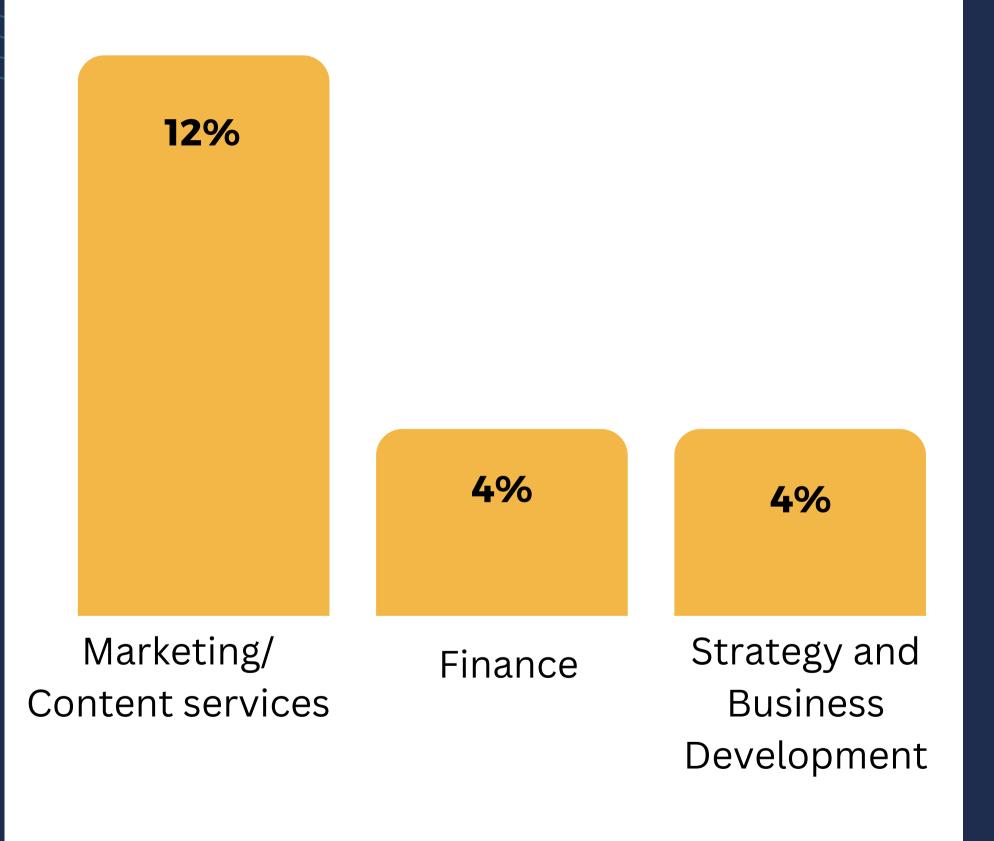
~80% <u>S</u>



projects require tech skills like

- software development
- solution architecture
- information security

Other skills in demand in the Technology are:-



Specialized Skills in Demand in Technology

Business Analysis (30%)

DBA/
data warehousing
(24%)

Software
Development(18%)

Other skills that have driven demand in the Technology sector include Information Security, Project Management, and Process optimisation New-age organisations are also beginning to create demand for specialists in Emerging Technologies like:

Artificial Intelligence



Blockchain



Machine Learning



RPA (Robotics Process Automation)



Augmented Reality/Virtual Reality,





Trends in Supply in Technology

24%

of new consultant sign ups are from Technology over the past 4 quarters

On average, the past
3 years have seen
several young
Technology
professionals join the
freelancer community
from renowned
organisations

50%

of the Technology freelancers are in the <5 years of experience bracket



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