

The Business Advisor will work with green small and growing enterprises that are addressing climate change. They will directly impact small businesses in waste, textiles, forestry, and regenerative businesses to achieve environmental and sustainable goals, and scale up these businesses.

The incumbent would provide support in:

- i) Business advisory and management skills, plan and develop business plans and identify short-term and mid-term priorities.
- ii) Provide one-to-one business advisory support and mentorship by industry insiders.
- iii) Identify partners for access to finance and support in developing fundraising plans.
- iv) Facilitate linkages between Green Sustainable businesses and financial institutions, green financing firms, and government subsidies.
- v) Provide exposure to a gamut of service providers through seminars, and industry partnerships.
- vi) Enable access to knowledge sharing and ecosystem platforms for Green SGBs.
- vii) Facilitate peer networking within Green SGBs.
- viii) Facilitate access to green technologies and research institutes and assistance by specialized consultants.
- ix) Facilitate mobilization, monitoring, track progress, provide key insights, and field-level intelligence

The incumbent should have demonstrated skills in

- Project management,
- Business advisory
- Scaling business operations
- Go to market strategies
- Stakeholder management
- Knowledge management
- Monitoring, reporting, and analysis
- Interested to mentor start-up environments
- Willing to pursue projects in Social / Environmental Impact / Development sector

10 years' experience in start-up environments or corporates and willing to pursue projects in social impact sector.

Location: Mumbai

Can also consider from major cities: Delhi, Bangalore, Chennai

Travel: Will be required to locations to develop partnerships and engage with stakeholders.

For any further information :

<https://www.linkedin.com/in/sshridhar/>

<https://www.linkedin.com/company/technoserve-india/>

www.technoserve.org

Other Information:

- Startup, Consulting, Technology, E-commerce, Marketing Strategy Consulting

- Project Management, business planning, management consulting, new business models, business and financial projections
- Duration 12 months
- Work – Onsite
- Location: **Mumbai**, Bangalore, Delhi, Hyderabad, Chennai
- Project start – 01 December 2022 – January 31, 2023
- Monthly INR 150,000 – 200,000
- Basis Month
- Please mention tentative time required to join