XYNTEO INDIA

RESEARCHER /CONSULTANT (CONTRACT BASIS)

Xynteo seeks to engage a contractor for undertaking research for thought leadership papers and supporting the delivery team in related innovative projects that aim to **redefine growth models** and solve the world’s toughest social and environmental problems.

**ABOUT XYNTEO**

Growth is a powerful force. Over the past few centuries, the existing growth model has catalysed enormous progress. It has been a force for good. But this growth model is no longer fit for our needs – or those of generations to come. In many ways it has become a destructive force, promoting short-term wins over long-term prosperity, desolating natural resources and widening exclusion.

# XYNTEO REINVENTS GROWTH MODELS

Xynteo works with business leaders to drive a new kind of growth: growth that works with and not against nature; delivers value over the long term; and generates value for the many, not just the few. We create strategies that don't just win in today's market - they build tomorrow's.

Founded in Norway, Xynteo is a sustainability advisory firm, which operates across Europe and India. We work with some of the world’s largest businesses to **develop new models of growth** that are inclusive, sustainable, transformative and collaborative. We work at the **intersection of business and societal imperatives** (be they environmental or community related).

For more information, please visit: [https://xynteo.com](https://xynteo.com/)

# OUR OFFERING IN INDIA

Currently, in India, we offer two products:

1. **Vikaasa**, a **coalition for collaborative action** aimed at accelerating new growth models to progress India’s Sustainable Development Goals. Comprising some of the biggest and most influential corporates in India, the coalition is based on the premise that system challenges need system level transformation. We, therefore, address the entire ecosystem to **collaborate, innovate and co-create potential solutions**. The choice of ecosystems is determined by the **focus of each coalition partner**.
2. We also offer **bespoke sustainability consulting services**, outside of the coalition. This ranges from developing a comprehensive sustainability strategy and narrative for transformation, to creating blueprints for action. We also facilitate new growth partnerships and collaborations. Decarbonisation and ESG solutions are some of our other focus themes.

The Xynteo team is a **unique cohort of mission-driven individuals**. You will work alongside a talented and diverse team from a variety of backgrounds and experience in business, science, finance, technology, energy, infrastructure, law and communications.

**ROLE RESPONSIBILITIES**

# RESPONSIBILITIES AND DUTIES

* Project: Supporting a Xynteo coalition focused on decarbonising the construction sector across the value chain

* Role:
  + Managing/researching for workstreams: Demand Activation, Mobilising Finance, Accelerating Innovation
  + Responsibilities incl. market sizing and assessment, stakeholder engagement incl. with senior stakeholders, designing demand strategies and campaigns, primary and secondary research, data analysis and synthesis, scan for domestic and global decarbonisation technologies/ solutions
* Preferred Experience:
  + Ex consultant (3-6 years experience)
  + Experience with managing senior stakeholders & being client facing, as well as gathering, managing and analysing complex data e.g., transforming survey data into high quality outputs
  + Experience in ESG, decarbonisation and social impact
  + Experience in heavy industries like steel, construction, and cement
* Location
  + Based in India
  + Gurgaon

**Duration : 6-24 months based on the scope of the assignment**

**DOES THIS SOUND LIKE YOU?**

# EDUCATION

At least a Masters degree

# PROFESSIONAL EXPERIENCE

Expertise in undertaking research and presenting findings in a structured manner.

OTHER SKILLS

* Ability to quickly grasp the nuances of a new sector
* Excellent research and analytical skills, with exceptional attention to details
* Organised; strong planning and project management skills
* Excellent English communication skills (written and articulation)
* Highly proficient in Microsoft Word

# PERSONAL CHARACTERISTICS

* Ability to work collaboratively in a team environment
* Enthusiastic learner, with the ability to both complete tasks independently
* High degree of emotional intelligence to effectively deal with increasingly diverse clients and teams
* Confidence and maturity to interact with senior executives
* Ability to multi-task, structure and manage intensive workloads
* Sound work ethic, intellectual curiosity, and exceptional client service

In addition, the candidate must have an appreciation and curiosity for the social, economic and environmental challenges confronting both society and business.

Above all, a dynamic, highly energetic and passionate individual aligned with Xynteo’s core values: care, collaboration, courage and action.

**LOGISTICS**

# LOCATION AND WORK FORMAT

* National Capital Region
* Hybrid work format: largely work-from-anywhere.

# TENURE

4-6 weeks, extendable on mutual consent and based on the scope of the various projects

**INTERESTED?**

Please send you resume, along with a brief cover letter explaining why you are the ideal addition to the Xynteo team, to Ms. Sethia at [hss@xynteo.com](mailto:hss@xynteo.com)